

A- Blue

- Gathering facts
- Analyzing issues
- Arguing rationally
- Forming theories
- Measuring precisely
- Problem solving logically
- Financial analysis and decision making
- Understanding technical elements
- Critical analysis
- Working with numbers, statistics, data and precision

D- Yellow

- Reading the signs of coming change
- Seeing "the big picture"
- Recognizing new possibilities
- Tolerating ambiguity
- Integrating ideas & concepts
- Challenging established policies
- Synthesizing unlike elements into new whole
- Inventing innovative solutions to problems
- Problem solving in intuitive ways
- Simultaneous processing of different input

PREFERENCE STRENGTHS

- Finding overlooked flaws
- Approaching problems practically
- Standing firm on issues
- Maintain standard of consistency
- Providing stable leadership and supervision
- Reading the fine print in documents/contracts
- Organizing and keeping track of data
- Developing detailed plans and procedures
- Articulating plans in an orderly way
- Keeping financial records straight

- Recognizing interpersonal difficulties
- Anticipating how others will feel
- Intuitively understanding how others feel
- Picking up the non-verbal cues of interpersonal stress
- Engendering enthusiasm
- Persuading, conciliating
- Teaching
- Sharing
- Understanding emotional elements
- Considering values

B- Green

C- Red